EIGER MARVEL CONSULTANTS

Bank-Ready Business Plan Checklist

What UAE lenders expect to see, and test.

1. The ten sections

- [ ] Executive summary: need, purpose and repayment on one page (write it last)
- [ ] Company and ownership
- [ ] Market
- [ ] Customers and competition
- [ ] Operations
- [ ] Management team
- [ ] Financial history
- [ ] Projections and assumptions (three to five years)
- [ ] Funding request: amount, use and timing
- [ ] Repayment and risks

2. Projections that hold up

- [ ] Every assumption listed on one page, with its evidence
- [ ] Cash flow based on how customers actually pay
- [ ] Downside case that still shows repayment
- [ ] VAT and corporate tax included
- [ ] Numbers match across the summary, projections and appendices

3. Red flags removed

- [ ] No unexplained hockey-stick growth
- [ ] No missing assumptions
- [ ] Working capital and cash timing shown
- [ ] Key risks named, with a response for each

4. Documents ready

- [ ] Trade licence and company documents
- [ ] Audited financial statements
- [ ] Recent bank statements
- [ ] Major contracts, purchase orders or pipeline list
- [ ] Owner and management profiles
- [ ] Details of any security or guarantees

Need a plan that stands up to a credit review?

We build bank-ready business plans and financial projections.
Book a consultation: eigermarvelhr.com/strategy-business-planning.html